



Greater CNY Association of Health Underwriters

**Ammended Annual
Proposed Budget**

REVENUE	2014-2015 Proposed GCNYAHU Budget	2013-2014 Year to Date Actual	2013-2014 GCNYAHU Budget	2012-13 Year to Date Actual	2012-2013 Amended Budget	2011-12 Year to Date Actual	2011-2012 Amended Budget	2010-11 Year to Date Actual	2010-2011 Approved Budget
Chapter Dues Revenue	\$7,000.00	\$6,424.16	\$9,000.00	\$8,513.44	\$8,500.00	\$7,519.36	\$7,750.00	\$7,290.90	\$5,750.00
Annual Sponsorships	\$6,000.00	\$4,000.00	\$4,500.00	\$4,000.00		\$10,460.83	\$15,000.00	\$11,350.00	\$15,000.00
Meeting Sponsorships	\$750.00	\$500.00	\$3,000.00	\$3,000.00	\$12,500.00				
Golf / Tee Sponsors	\$5,000.00	\$2,500.00	\$5,000.00	\$5,531.16					
Charity Fund Collection	\$2,250.00	\$2,611.00	\$1,750.00	\$2,151.50	\$1,500.00	\$1,757.00	As Collected	\$1,278.00	As Collected
Meeting Fees Collected	\$5,000.00	\$3,647.31	\$7,000.00	\$14,066.34	\$5,000.00	\$5,293.60	\$5,600.00	\$7,011.41	As Collected
Miscellaneous Income	\$2,000.00	\$2,436.28	\$1,000.00	\$191.76	\$2,000.00	\$2,464.61	\$250.00	\$1,153.92	\$2,700.00
Total Revenue	\$28,000.00	\$22,118.75	\$31,250.00	\$37,454.20	\$29,500.00	\$27,495.40	\$28,600.00	\$28,084.23	\$23,450.00
EXPENSE		-\$9,131.25	-29.22%	\$7,954.20	26.96%				
PR Firm	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
Website Hosting	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$0.00	\$500.00
Postage	\$0.00	\$0.00	\$150.00	\$107.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Day on the Hill and Misc. Conferences	\$1,000.00	\$100.00	\$1,750.00	\$1,484.12	\$2,000.00	\$1,346.70	\$3,000.00	\$0.00	\$0.00
CapCon Expenses	\$5,000.00	\$5,649.65	\$4,000.00	\$3,979.75	\$4,000.00	\$3,999.00	\$4,000.00	\$3,038.28	\$3,000.00
Nat-Con Expenses	\$4,000.00	\$423.16	\$5,000.00	\$5,015.67	\$5,000.00	\$8,118.45	\$5,000.00	\$2,439.60	\$5,000.00
Speaker Reimbursement	\$500.00	\$121.31	\$1,000.00	\$1,069.32	\$1,000.00	\$1,371.44	\$750.00	\$641.70	\$750.00
Entertainment	\$0.00	\$144.44	\$100.00	\$56.28	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00
Lobbying	\$3,800.00	\$3,622.13	\$4,500.00	\$4,500.00	\$4,200.00	\$3,637.50	\$3,600.00	\$2,200.24	\$3,000.00
Lobbyist Expense									
Reimbursement	\$250.00	\$0.00	\$250.00	\$0.00	\$200.00	\$123.96	\$250.00	\$206.28	\$250.00
Membership Recruitment	\$50.00	\$0.00	\$50.00	\$0.00	\$100.00	\$321.80	\$0.00	\$0.00	\$0.00
Membership Retention	\$50.00	\$0.00	\$50.00	\$0.00	\$100.00	\$199.00	\$0.00	\$0.00	\$0.00
Awards	\$100.00	\$132.95	\$100.00	\$0.00	\$100.00	\$0.00	\$200.00	\$78.45	\$100.00
Bank and Credit Card Fees	\$0.00	\$0.00	\$100.00	\$0.00	\$50.00	\$40.00	\$0.00	\$0.00	\$0.00
Meeting Costs	\$4,500.00	\$3,851.30	\$5,750.00	\$10,863.36	\$5,000.00	\$4,850.60	\$5,600.00	\$5,399.06	\$2,000.00
Annual Golf Outing	\$6,750.00	\$7,180.64	\$5,500.00	\$5,545.86	\$5,000.00	\$5,886.04	\$2,000.00	\$4,730.42	\$5,000.00
Charity Fund (50/50 and Raffle)	\$2,000.00	\$2,000.00	\$1,750.00	\$2,067.00	\$1,500.00	\$1,856.00	As Collected	\$1,450.00	As Collected
Miscellaneous	\$500.00	\$150.00	\$750.00	\$863.52	\$1,000.00	\$510.89	\$1,000.00	\$1,009.48	\$1,250.00
Total Expense	\$28,500.00	\$23,375.58	\$30,800.00	\$35,552.51	\$29,250.00	\$32,411.38	\$25,900.00	\$21,193.51	\$22,600.00
INCREASE/(DECREASE) IN NET ASSETS		(\$1,256.83)	\$450.00	\$1,901.69	21.55%	(\$4,915.98)		\$7,185.72	
Account Balance									
Open		\$21,234.00	\$21,234.65	\$19,382.96		\$24,298.94		\$17,108.22	
Closing		\$19,973.22		\$21,284.65		\$19,382.96		\$24,293.94	

\$1,261.43